



## FOR PROPERTY BUYERS

### Realty Rate Worksheet

At Realty Rate Realty, we offer you something truly unique. We are, of course, everything a “traditional” real estate agency is, but then we go a step beyond that, and offer you more. In short, it’s about CHOICE. We give our Buyers and Sellers choices that deliver them savings and more control with the Real Estate process. It’s a model we truly believe in. We’re here each step of the way; you simply let us know when and how...

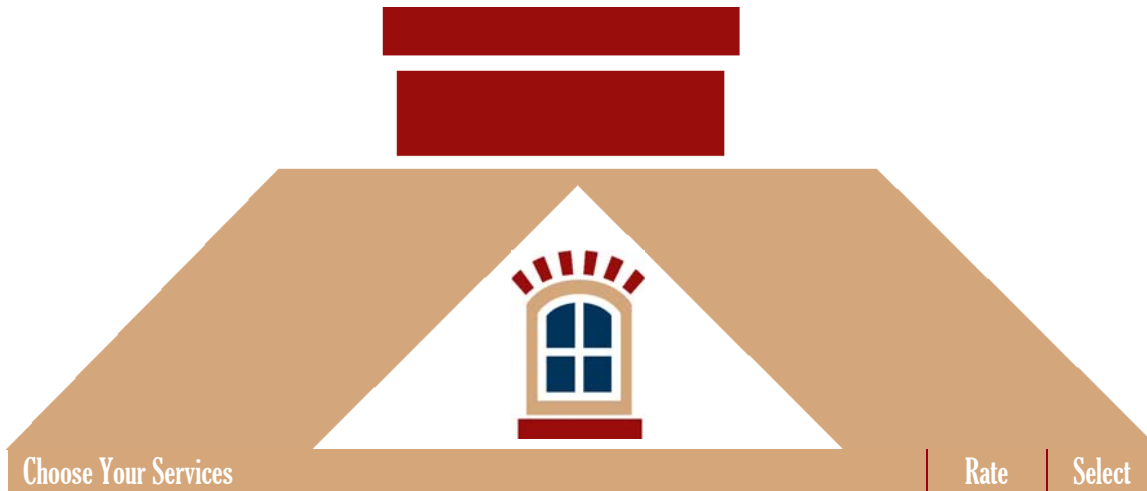
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#### **% Realty Rate (Buyer’s Program)**

% Use our exclusive Realty Rate tool to create your commission rate, selecting the services you want:

Seller Name: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



**Free Legal Services/Closing Representation\***  
 To help our Buyers save time and money, we will cover your legal fees for the closing of your new property. This could mean up to 100% of your legal fees for the closing will be covered by Realty Rate (up to \$700). If selected, through an arrangement with local law offices, your legal fees will be completely covered by Realty Rate for the closing representation.

**\$700**

**Free Home Inspection\***  
 We want our Buyers to be protected and informed of all of the ins and outs of their prospective purchase. To help with this, Realty Rate will cover the cost of your home inspection on any property you close on using a Realty Rate Realtor (up to \$275 to be credited at the closing by Realty Rate).

**\$275**

*Or*

**Free Home Warranty**  
 In lieu of the free home inspection, we are offering our Buyers the choice of a free one-year Home Warranty on their new property- up to \$275 to be credited at the closing by Realty Rate). That’s extra assurance on us.

**\$275**

In Massachusetts, all commissions are negotiable.



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## % **Details**

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Please note that a Buyer must close on a property using a Realty Rate professional Real Estate agent in order to be credit at the closing for our Buyer's service options/incentives. Buyer is free to select any professional for legal representation at closing or for their home inspection or home warranty option. Realty Rate will provide service options that are covered in full by our allowances, or Buyer may take a credit refund at closing for the allocated amount towards the selected services. Credits must be applied towards selected services.

\* Properties with a purchase price of less than \$224,999 will only qualify for one Realty Rate incentive (your selection). Properties with a purchase price of \$225,000 and up will qualify for the Legal Services option and one of either the Home Inspection or Home Warranty.

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## % **Additional Programs**

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Ask us about our other Realty Rate programs, including our:

- ◆ For Sale by Owner Program (Risk Free)
- ◆ Client Appreciation Incentives
- ◆ Builder/Developer Program



## **For Property Sellers**

If you are looking to sell a property, we encourage you to consider Realty Rate. We also offer great services and programs for Sellers. See your Agent for more information or to receive your custom Realty Rate Seller's Packet today.

## **Referrals**

Perhaps the greatest compliment we can receive, a "thanks" for our hard work and service to you, is the referral of our business to your friends and family. Please be sure to let others know about the Realty Rate difference-bringing you choices... bringing you home.